

Summary Annual Budget 2017-2018 and GSA Fund Balance Estimates.

Budget A

	Fee 20.50	Fee 18.00*		Fee 62.00&81.00	Fee 89.45	
Revenue	Association	Graduate House	Capital	Health & Dental	Bus Pass	TOTAL
Sales: Goods		\$383,312.23				\$383,312.23
Membership Fees	\$320,046.00	\$221,322.24		\$1,787,784.14	1,138,009.74	\$3,467,162.12
Sales: Service		\$11,227.50				\$11,227.50
Interest	\$4,000.00					\$4,000.00
Net Revenue	\$324,046.00	\$615,861.97	\$0.00	\$1,787,784.14	\$1,138,009.74	\$3,865,701.85

Expenses:	Association	Graduate House	Capital	health & Dental	Bus Pass	TOTAL
COGS		\$172,986.07				\$172,986.07
Wages/Benefits	\$283,036.15	\$336,025.33				\$619,061.48
Dues&Conferences	\$23,010.00					\$23,010.00
Exec, Board, Council	\$0.00					\$0.00
Operating	\$4,080.00	\$77,424.00	\$19,000.00			\$100,504.00
Events	\$30,000.00	\$19,000.00				\$49,000.00
Professional Services	\$2,500.00	\$20,075.00		\$1,692,393.98	1,138,009.74	\$2,852,978.72
Net Expenses	\$342,626.15	\$625,510.41	\$19,000.00	\$1,692,393.98	\$1,138,009.74	\$3,817,540.27

Net	(\$18,580.15)	(\$9,648.43)	(\$19,000.00)	\$95,390.16	\$0	\$48,161.58
------------	----------------------	---------------------	----------------------	--------------------	------------	--------------------

Interfund transfer	Association	Graduate House	Capit6al	health & Dental	Bus Pass	TOTAL
	\$18,000.00			(\$18,000.00)		\$0.00
						\$0.00
		(\$19,000.00)	\$19,000.00			\$0.00
						\$0.00
Net YE GSA	(\$580.15)	(\$28,648.43)	\$0.00	\$77,390.16	\$0.00	\$48,161.58

Fund balances:

Open 2016 (audited)	\$153,052.00	\$167,375.00	\$193,470.00	\$379,540.00	\$0.00	\$893,437.00
Closing 2017 not-audited	\$152,471.85	\$138,726.57	\$193,470.00	\$456,930.16	\$0.00	\$941,598.58
						\$48,161.58

*GH Fee Refund at 4% - Differential Pricing to benefit graduate students. Expect to increase sales volume

Summary Annual Budget 2017-2018 and GSA Fund Balance Estimates.

Budget B

	Fee 22.80	Fee 18.00 *		Fee 62.00&81.00	Fee 89.45	
Revenue	Association	Graduate House	Capital	Health & Dental	Bus Pass	TOTAL
Sales: Goods		\$378,302.65				\$378,302.65
Membership Fees	\$343,430.10	\$212,100.48		\$1,787,784.14	1,138,009.74	\$3,481,324.46
Sales: Service		\$8,150.00				\$8,150.00
Interest	\$4,000.00					\$4,000.00
Net Revenue	\$347,430.10	\$598,553.13	\$0.00	\$1,787,784.14	\$1,138,009.74	\$3,871,777.10

Expenses:	Association	Graduate House	Capital	health & Dental	Bus Pass	TOTAL
COGS		\$192,413.85				\$192,413.85
Wages/Benefits	\$283,036.15	\$284,571.40				\$567,607.54
Dues&Conferences	\$23,010.00					\$23,010.00
Exec, Board, Council	\$5,692.00					\$5,692.00
Operating	\$6,380.00	\$77,424.00	\$19,000.00			\$102,804.00
Events	\$44,500.00	\$19,000.00				\$63,500.00
Professional Services	\$2,500.00	\$20,075.00		\$1,692,393.98	1,138,009.74	\$2,852,978.72
Net Expenses	\$365,118.15	\$593,484.24	\$19,000.00	\$1,692,393.98	\$1,138,009.74	\$3,808,006.11

Net	(\$17,688.05)	\$5,068.89	(\$19,000.00)	\$95,390.16	\$0	\$63,771.00
------------	----------------------	-------------------	----------------------	--------------------	------------	--------------------

Interfund transfer	Association	Graduate House	Capital	health & Dental	Bus Pass	TOTAL
	\$18,000.00			(\$18,000.00)		\$0.00
						\$0.00
		(\$19,000.00)	\$19,000.00			\$0.00
						\$0.00
Net YE GSA	\$311.95	(\$13,931.11)	\$0.00	\$77,390.16	\$0.00	\$63,771.00

Fund balances:

Open 2016 (audited)	\$153,052.00	\$167,375.00	\$193,470.00	\$379,540.00	\$0.00	\$893,437.00
Closing 2017 not-audited	\$153,363.95	\$153,443.89	\$193,470.00	\$456,930.16	\$0.00	\$957,208.00
						\$63,771.00

*GH FEE Refund at 8% - No differential pricing for graduate students Some sales may increase COGS)

Summary Annual Budget 2017-2018 and GSA Fund Balance Estimates.

Budget C

	Fee 22.80	Fee 23.50		Fee 62.00&81.00	Fee 89.45	
Revenue	Association	Graduate House	Capital	Health & Dental	Bus Pass	TOTAL
Sales: Goods		\$387,204.04				\$387,204.04
Membership Fees	\$343,430.10	\$265,373.28		\$1,787,784.14	1,138,009.74	\$3,534,597.26
Sales: Service		\$10,000.00				\$10,000.00
Interest	\$4,000.00					\$4,000.00
Net Revenue	\$347,430.10	\$662,577.32	\$0.00	\$1,787,784.14	\$1,138,009.74	\$3,935,801.30

Expenses:	Association	Graduate House	Capital	health & Dental	Bus Pass	TOTAL
COGS		\$179,172.90				\$179,172.90
Wages/Benefits	\$283,036.15	\$345,782.14				\$628,818.29
Dues&Conferences	\$23,010.00					\$23,010.00
Exec, Board, Council	\$5,692.00					\$5,692.00
Operating	\$6,380.00	\$79,224.00	\$19,000.00			\$104,604.00
Events	\$44,500.00	\$19,000.00				\$63,500.00
Professional Services	\$2,500.00	\$20,075.00		\$1,692,393.98	1,138,009.74	\$2,852,978.72
Net Expenses	\$365,118.15	\$643,254.04	\$19,000.00	\$1,692,393.98	\$1,138,009.74	\$3,857,775.91

Net	(\$17,688.05)	\$19,323.28	(\$19,000.00)	\$95,390.16	\$0	\$78,025.39
------------	----------------------	--------------------	----------------------	--------------------	------------	--------------------

Interfund transfer	Association	Graduate House	Capit6al	health & Dental	Bus Pass	TOTAL
	\$18,000.00			(\$18,000.00)		\$0.00
						\$0.00
		(\$19,000.00)	\$19,000.00			\$0.00
						\$0.00
Net YE GSA	\$311.95	\$323.28	\$0.00	\$77,390.16	\$0.00	\$78,025.39

Fund balances:

Open 2016 (audited)	\$153,052.00	\$167,375.00	\$193,470.00	\$379,540.00	\$0.00	\$893,437.00
Closing 2017 not-audited	\$153,363.95	\$167,698.28	\$193,470.00	\$456,930.16	\$0.00	\$971,462.39
						<u>\$78,025.39</u>

*GH FEE Refund at 4% - Specials, events strategies to benefit graduate students. Some sales may increase COGS)