

<b>Sunday</b>	<b>March 3, 2024</b>	
<b>1:30 PM</b>	<b>Registration &amp; Beverage Bar</b>	<b>FLORES FOYER</b>
	Beverage Bar sponsored by:	
	McLachlan, Rissman & Doll	
<b>6:30 PM</b>	<b>Welcome Reception</b>	<b>WATERFALL</b>
	Opening Reception sponsored by:	
	Cathcart Rail	
	Infinity Transportation	
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	<b>March 4, 2024</b>	
<b>Monday</b>	<b>North American Railcar Review - Day One</b>	
<b>7:15 AM</b>	<b>Registration &amp; Continental Breakfast</b>	<b>FLORES FOYER</b>
	Breakfast is sponsored by:	
	ITE Management	
	PNC Equipment Finance	
<b>7:30 AM</b>	<b>Opening Remarks</b>	<b>FLORES BALLROOM</b>
	Speakers: <b>Andrew Falcone</b> – Vice President – Railroad Financial Corporation	
	<b>William Geiger</b> – Senior Vice President – Railroad Financial Corporation	
	<b>David Nahass</b> – President – Railroad Financial Corporation	
<b>7:45 AM</b>	<b>Monday Morning Kickoff Keynote - The US Economy, the Labor Challenge and the Second Chance Opportunity</b>	
	Moderator: <b>David Nahass</b> – President – Railroad Financial Corporation	
	Speaker: <b>Jeffrey Korzenik</b> – Managing Director/Chief Economist – Fifth Third Commercial Bank	
<b>8:45 AM</b>	<b>North American Railcar Review</b>	
	Moderator: <b>David Nahass</b> – President – Railroad Financial Corporation	
	Speaker: <b>David Humphrey</b> – Senior Data Scientist – Railinc	
<b>9:30 AM</b>	<b>Manufacturing Review</b>	
	Moderator: <b>William Vantuono</b> – Editor-in-Chief – Railway Age	
	Speaker: <b>Robert Pickel</b> – Senior Vice President – National Steel Car Limited	
<b>9:45 AM</b>	<b>Coffee Break and Jeffrey Korzenik Book Signing</b>	<b>FLORES FOYER</b>
	Coffee Break – sponsored by:	
	American Industrial Transport, Inc.	
<b>10:15 AM</b>	<b>FTR Keynote</b>	<b>FLORES BALLROOM</b>
	Moderator: <b>David Nahass</b> – President – Railroad Financial Corporation	
	Speaker: <b>Eric Starks</b> – CEO/CIO – FTR	
<b>11:00 AM</b>	<b>PLG Keynote Address</b>	
	Moderator: <b>David Nahass</b> – President – Railroad Financial Corporation	
	Speaker: <b>Graham Brisben</b> – CEO – PLG Consulting	
<b>11:45 AM</b>	<b>Ratings and Economic Review</b>	
	Moderator: <b>David Nahass</b> – President – Railroad Financial Corporation	
	Speaker: <b>Jarrett Bilous</b> – Managing Director – S&P Global	
	<b>Geoffrey Wilson</b> – Director – Lead Analyst Transportation – S&P Global	
<b>12:15 PM</b>	<b>Luncheon</b>	<b>FIESTA BALLROOM</b>
	Lunch is sponsored by:	
	FreightCar America, Inc.	
	GATX Corporation	
<b>12:15 PM</b>	<b>Lunch Speaker</b>	
	Moderator: <b>David Nahass</b> – President – Railroad Financial Corporation	
	Speaker: <b>Jason Kuehn</b> – Vice President – Oliver Wyman	
<b>1:30 PM</b>	<b>Intermodal Environment</b>	<b>FLORES BALLROOM</b>
	Moderator: <b>William Vantuono</b> – Editor-in-Chief – Railway Age	
	Speaker: <b>Ronald Sucik</b> – President – RSE Consulting	
<b>2:00 PM</b>	<b>Steel Products and Scrap</b>	
	Moderator: <b>David Nahass</b> – President – Railroad Financial Corporation	
	Speaker: <b>TBD</b>	
<b>2:30 PM</b>	<b>Class I Update</b>	
	Moderator: <b>William Vantuono</b> – Editor-in-Chief – Railway Age	
	Speaker: <b>Clint Pella</b> – General Director Resource Planning – Union Pacific Railroad	
<b>3:00 PM</b>	<b>Tank Car Marketplace</b>	
	Moderator: <b>David Nahass</b> – President – Railroad Financial Corporation	
	Speaker: <b>Daniel Anderson</b> – Vice President – Corporate Strategy – Trinity Industries, Inc.	
<b>3:30 PM</b>	<b>Coffee Break – sponsored by:</b>	<b>FLORES FOYER</b>
	American Industrial Transport, Inc.	
<b>3:45 PM</b>	<b>Coal Market Update</b>	<b>FLORES BALLROOM</b>
	Moderator: <b>David Nahass</b> – President – Railroad Financial Corporation	
	Speaker: <b>John Ward</b> – Executive Director – National Coal Transportation Association	
<b>4:15 PM</b>	<b>Railcar Valuation, Leasing and Lease Rates</b>	
	Moderator: <b>David Nahass</b> – President – Railroad Financial Corporation	
	Speakers: <b>Patrick Mazzanti</b> – President – Railroad Appraisal Associates	
	<b>Greg Schmid</b> – Managing Director Rail Marketing – Residco	
	<b>Bryan Vaughan</b> – Vice President - Sales, Marketing and Business Development – Modern Rail Capital, LLC	

5:15 PM	Adjourn	
6:30 PM	Reception The Reception is sponsored by:	WATERFALL
Alvord and Alvord PLLC Union Tank Car Company =====		
	March 5, 2024	
Tuesday	North American Railcar Review – Day Two	
6:00 AM	REF FUN RUN/WALK (Prompt) REF FUN RUN/WALK is sponsored by:	RESORT LOBBY
ING Bank		
7:30 AM	Registration & Continental Breakfast Breakfast is sponsored by:	FLORES FOYER
ATEL Capital Group Fifth Third Equipment Finance		
8:00 AM	Operating Lessor Keynote	FLORES BALLROOM Moderator: <b>David Nahass</b> – President – Railroad Financial Corporation Speaker: <b>Paul Titterton</b> – EVP & President, Rail North America – GATX Corporation
8:30 AM	ABH Consulting Keynote	Moderator: <b>David Nahass</b> – President – Railroad Financial Corporation Speaker: <b>Anthony Hatch</b> – Analyst/Consultant – ABH Consulting
9:15 AM	Coffee Break – sponsored by: American Industrial Transport, Inc.	FLORES FOYER
9:45 AM	Boxcar Briefing	FLORES BALLROOM Moderator: <b>David Sellers</b> – Consultant – Special Projects – Greenbrier Speakers: <b>Anthony Petrillo</b> – Transportation Manager – Packaging Corporation of America <b>Doug Driscoll</b> – VP Fleet Management – Genesee and Wyoming Railroad Services, Inc. <b>David Horwitz</b> – Vice President & Group Executive – GATX Corporation
10:30 AM	Covered Hopper Focus	Moderator: <b>William Vantuono</b> – Editor-in-Chief – Railway Age Speaker: <b>Patrick Kurtz</b> – Vice President Lease Operations – American Industrial Transportation, Inc.
11:00 AM	Adjourn	
12:30 PM	Women In Rail Luncheon	Morgan's Patio
Alvord and Alvord PLLC		
12:30 PM	Golfers Required to be in Carts Annual Golf Outing sponsored by:	La Quinta Resort – Dunes and Mountain Courses
CIT Rail TrinityRail		
Golf Drink & Snack Cart sponsored by: Williams Hayward Protective Coatings, Inc.		
6:30 PM	Reception The Reception is sponsored by:	WATERFALL
Bank of America Mitsui Rail Capital, LLC Oliver Wyman =====		
	March 6, 2024	
Wednesday	North American Railcar Review – Day Three	
7:45 AM	Registration & Continental Breakfast Breakfast is sponsored by:	FLORES FOYER
CNGmotive Inc.		
8:20 AM	Opening Remarks	FLORES BALLROOM Speakers: <b>Andrew Falcone</b> – Vice President – Railroad Financial Corporation <b>William Geiger</b> – Senior Vice President – Railroad Financial Corporation <b>David Nahass</b> – President – Railroad Financial Corporation
8:30 AM	North American Locomotive Review	Moderator: <b>David Nahass</b> – President – Railroad Financial Corporation Speaker: <b>David Humphrey</b> – Senior Data Scientist – Railinc
9:00 AM	Wednesday Morning Kickoff Q&A	Moderator: <b>David Nahass</b> – President – Railroad Financial Corporation Speaker: <b>Donald Graab</b> – General Manager – Triangle Brothers and Associates, LLC
9:45 AM	Coffee Break – sponsored by: American Industrial Transport, Inc.	FLORES FOYER
10:00 AM	Motive Power Fuel Storage In A Low/No Carbon World	Moderator: <b>David Nahass</b> – President – Railroad Financial Corporation Speaker: <b>Pedro Santos</b> – Chief Technology Officer – HGMotive Inc.
10:30 AM	Class I Update	Moderator: <b>William Vantuono</b> – Editor-in-Chief – Railway Age Speaker: <b>TBD</b>

11:00 AM	Locomotive Manufacturer Report – Part I	FLORES BALLROOM Moderator: <b>William Vantuono</b> – Editor-in-Chief – Railway Age Speaker: <b>Glen Rees</b> – Director – Rail Business Development – Cummins Inc.
11:30 AM	Locomotive Manufacturer Report – Part II	Moderator: <b>William Vantuono</b> – Editor-in-Chief – Railway Age Speaker: <b>Robert Bremmer</b> – VP Product Management – Wabtec
12:00 PM	Lunch Break Sandwiches and Refreshments sponsored by:	FLORES FOYER
Biggs Appraisal		
12:15 PM	Locomotive Manufacturer Report – Part III	Moderator: <b>William Vantuono</b> – Editor-in-Chief – Railway Age Speaker: <b>Andrew Anderson</b> – Director, Product Management – Progress Rail
12:45 PM	Analyzing The Locomotive Marketplace	Moderator: <b>William Vantuono</b> – Editor-in-Chief – Railway Age Speaker: <b>Jason Kuehn</b> – Vice President – Oliver Wyman
1:15 PM	TBD	Moderator: <b>David Nahass</b> – President – Railroad Financial Corporation Speakers: <b>Michael Hart</b> – CEO – Sierra Railroad Company
1:45 PM	Locomotive Backlog Update	FLORES BALLROOM Moderator: <b>David Nahass</b> – President – Railroad Financial Corporation Speakers: <b>Stuart Biggs</b> – Appraiser – Biggs Appraisal
2:00 PM	Locomotive Valuation and Leasing	Moderator: <b>David Nahass</b> – President – Railroad Financial Corporation Speakers: <b>Patrick Mazzanti</b> – President – Railroad Appraisal Associates <b>Rick Ortyl</b> – VP & Family Owner – Metro East Industries <b>Greg Schmid</b> – Managing Director Rail Marketing – Residco
2:45 PM	Closing Remarks	
	REF Q&A Hotline is sponsored by:	
	Wells Fargo Rail	
	Charging Stations & Gift Cards are sponsored by:	
	TCIX Rail	
	2024 REF Data Drive is sponsored by:	
	Railroad Appraisal Associates	
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	The David J. Joseph Co.	
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	Residco	
	Mini Agendas are sponsored by:	
	Apple Bank Equipment Finance	
	Notebooks are sponsored by:	
	Helaba	
	Popcorn & Cookies are sponsored by:	
	TrinityRail	
	Welcome Amenity is sponsored by:	
	The Sherwin-Williams Co.	
	Flores Ballroom Wi-Fi is sponsored by:	
	National Steel Car Limited	

Thank you to all our  
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SAVE THE DATE:  
39th RAIL EQUIPMENT FINANCE CONFERENCE  
WILL BE HELD ON  
MARCH 2-5, 2025