

■ SERVICE BRIEF

Dell Azure Local *Deployment Services*





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This document outlines the scope, deliverables, responsibilities, and terms governing Redesign's Dell Azure Local Deployment Services. This engagement covers the physical installation, baseline configuration, and validation of a Dell Azure Local (Azure Stack HCI) hyperconverged infrastructure (HCI) cluster.

This engagement is governed by this Service Brief and associated with SKU: AZURE-LOCAL-DEPLOY. The quantity defined in the quote reflects the number of Azure Local clusters and nodes to be deployed.

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to the *curious*.

Table of Contents

01. Services Overview

02. Offer Structure

03. Project Scope

04. Quantity & Effort Model

05. Services & Key Activities

06. Deliverables

07. Services Scope Changes

08. Services Scope Exclusions

09. Customer Responsibilities

10. Services Schedule

11. Terms and Conditions

01. Services Overview

Redesign's Dell Azure Local Deployment Services provide end-to-end installation and configuration of Azure Stack HCI clusters on Dell infrastructure. These services ensure proper physical setup, Azure and Active Directory validation, operating system deployment, and cluster configuration. The engagement delivers a validated, production-ready Azure Local environment aligned with Microsoft and Dell best practices.



02. Offer Structure

PRIMARY SERVICES

- Rack & Stack of all Azure Local hardware
- Network configuration (Top-of-Rack L2 only)
- Assist in the configuration of an OU with correct permissions in Active Directory
- Configure/Verify proper Azure subscription has been created and validate a deployment account
- Set IAM permissions to deployment account and subscription
- Deployment of Azure Stack HCI OS using Dell Golden Image and SBE with latest validated drivers and firmware
- Cluster configuration validation through Azure Portal
- Deployment of windows admin center for on prem cluster management and administration
- Knowledge transfer and documentation handover

OPTIONAL ADD-ONS

Separate SOW

- Advanced network integration (Core switch L3+, routing, segmentation)
- Any workload migrations
- Creation of Azure ARC enabled VMs
- Application-level services (DB, VDI, AD, DNS, etc.)
- Failover and Redundancy Testing and Validation

03. Project Scope

In-Scope Platforms

- Dell Azure Local (Azure Stack HCI) appliances under OEM support

Scope Includes

- Rack, mount, and power-up of cluster hardware
- Physical cabling and labeling
- Configuration of IPMI/iDRAC addresses
- Deployment of Azure Stack HCI OS on supported Major Code release through Azure Portal with (Dell Golden Image)
- Installation of latest patches and updates
- Validate HA operation within the cluster (if applicable)
- Vendor support enablement (SRS Virtual, CloudIQ, UCC Edge)
- Validation of cluster operations and handover
- Knowledge Transfer

04. Quantity & Effort Model

- Service SKU: AZURE-LOCAL-DEPLOY
- Quantity: Number of clusters and nodes to be deployed

05. Services & Key Activities

Stage	Key Activities
 Rack & Stack Phase	<ul style="list-style-type: none"> ▪ Unpack and inspect hardware ▪ Rack, mount, and connect all components ▪ Install and route power, data, and management cables ▪ Apply customer-provided labels ▪ Power on systems and validate hardware health ▪ Configure IPMI/iDRAC network addresses
 Cluster & Network Implementation Phase	<ul style="list-style-type: none"> ▪ Verify alignment with Solutions Architect design ▪ Configure ToR L2 switches if applicable ▪ Configure AD ▪ Configure Azure ▪ Configure Azure Permissions ▪ Deploy Azure Stack HCI OS on proposed Major Code release through Azure Portal ▪ Validate encryption and key management operations (if applicable) ▪ Apply latest patches and updates ▪ Validate HA operation within the cluster (if applicable) ▪ Enable vendor monitoring and support systems= ▪ Validate that licensing is applied and active (if applicable) ▪ Validate cluster functionality with client review in Azure and on prem Windows admin center
 Testing, Validation & Documentation Phase	<ul style="list-style-type: none"> ▪ Verify network connectivity across all components ▪ Conduct basic validation tests (ping, traceroute, show commands) ▪ Validate vendor configuration and entitlements ▪ Register client for vendor alerts if applicable ▪ Provide As-Built documentation ▪ Conduct knowledge transfer session with client IT team

06. Deliverables



Completed
Pre-Engagement
Questionnaire
and Visio diagram



As-Built
Documentation



Logical Design
Visio Diagram



Remote
Knowledge
Transfer Session

07. Services Scope Changes

Changes to node count, feature enablement, or migration scope will require a revised quote or formal Change Request (CR).

08. Services Scope Exclusions

This engagement does not include the following unless explicitly agreed upon in writing:

Deployment Exclusions

- Full-scale datacenter or network architecture redesign
- Core switch Layer 3 functionality or advanced routing (e.g., OSPF, BGP, MPLS)
- Integration with third-party systems (backup, firewalls, SIEM, monitoring) unless included in SOW
- Unsupported or end-of-life software/firmware versions
- Advanced Azure Local features not covered in baseline deployment (e.g., stretched clusters, multi-site replication, cloud extensions, ARC enabled VMs)
- Ongoing monitoring, operations, or managed services beyond initial deployment and validation
- Failover and Redundancy Testing and Validation
- Any workload migrations

09. Customer Responsibilities

Maintain valid vendor support agreements:

- Provide rack elevations, power/cooling readiness, and cabling plan
- Ensure all hardware and licensing are procured and under OEM support
- Provide network schema, VLANs, and IP addressing requirements
- Provide access to on prem Active Directory and Azure cloud for configuration
- Assign stakeholders for coordination, testing, and sign-off
- Ensure source systems are available for migration testing
- Failure to meet these requirements may delay or prevent delivery of services

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10. Services Schedule

- Schedule to be jointly agreed with Client

11. Terms and Conditions

This engagement will be governed by the Seller's terms and conditions located at:

ⓘ SERVICES WILL NOT BEGIN UNTIL THE FOLLOWING PREREQUISITES ARE MET:

- Signed quote referencing SKU: AZURE-LOCAL-DEPLOY
- Remote and onsite access confirmation
- Completion of Pre-Engagement Questionnaire
- Failure to meet these requirements may delay or prevent delivery of services

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