

■ SERVICE BRIEF

Standard VxRail Cluster *Deployment Services*





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This document outlines the scope, deliverables, responsibilities, and terms governing Redesign's Standard VxRail Cluster Deployment Services. This engagement covers the physical installation, baseline configuration, validation, and migration framework validation of a net new standard VxRail cluster.

This engagement is governed by this Service Brief and associated with SKU: VXRAIL-STANDARD-DEPLOY.

The quantity defined in the quote reflects the number of clusters and nodes to be deployed.

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01. Services Overview

Redesign's Standard VxRail Deployment Services provide end-to-end installation and configuration of VxRail nodes and associated network components.

These services ensure proper physical setup, firmware validation, hypervisor and cluster configuration, and migration framework validation. The engagement delivers a validated, production-ready standard VxRail environment aligned with vendor best practices and customer requirements



02. Offer Structure

PRIMARY SERVICES

- Rack & Stack of all VxRail nodes and networking hardware
- Hypervisor (VMware), vSAN, and cluster configuration
- Firmware validation and baseline patching
- Cluster validation and knowledge transfer
- Documentation handover

OPTIONAL ADD-ONS

Separate SOW

- Advanced network integration (Core switch L3+, routing, segmentation)
- Workload migration
- Lifecycle Management
- Hypervisor conversions (Hyper-V/Nutanix/Etc. → VMware)
- Storage or Virtual Machine Replication Configuration
- Data Center Move and/or Staging Services
- Integration with external backup, security, or monitoring platforms
- Application-level services (Databases, VDI, AD, DNS, etc.)
- VMware Cloud Foundation Advanced Component Deployment and Configuration (NSX, Aria, Live Site Recovery, etc.)

03. Project Scope

This engagement includes an Omnissa Standard deployment with the following parameters:

In-Scope Platforms

- Net new OEM-supported VxRail nodes and top of rack/Layer 2 networking hardware

Scope Includes

- Rack, mount, and power-up of VxRail nodes and networking components
- Physical cabling and labeling
- iDRAC configuration for server management
- Validation/updates of latest stable versions of drivers and firmware
- Deployment of hypervisor (VMware), vSAN, and associated networking
- vSAN deduplication and compression (if requested by customer)
- Vendor support system enablement (Dell Direct Connect)
- Validation of cluster implementation and handover
- Workload Migration Framework

04. Quantity & Effort Model

- Service SKU: VXRAIL-STANDARD-DEPLOY
- Quantity: Number of clusters and nodes to be deployed

05. Services & Key Activities

Stage	Key Activities
 Rack & Stack Phase	<ul style="list-style-type: none"> ▪ Verify alignment with Solutions Architect design ▪ Unpack and inspect hardware included in Bill of Materials ▪ Rack, mount, and connect all components ▪ Install and route power, data, and management cables ▪ Apply labels to newly installed cables ▪ Power on systems and validate hardware health ▪ Configure iDRAC network addresses
 Cluster & Network Implementation Phase	<ul style="list-style-type: none"> ▪ Configure ToR L2 switches if applicable ▪ Validate drivers and firmware versions across all components ▪ Install and configure hypervisor (VMware) and vSAN ▪ Enable vendor monitoring and support systems ▪ Apply customer-provided licensing ▪ Validate cluster functionality with client review
 Testing, Validation & Documentation Phase	<ul style="list-style-type: none"> ▪ Verify network connectivity across nodes ▪ Test failover and redundancy ▪ Provide As-Built documentation ▪ Conduct remote knowledge transfer session with client IT team, limited to (2) hours
 Workload Migration Framework Validation	<ul style="list-style-type: none"> ▪ Identify and assess existing network, storage, and server configurations ▪ Establish migration framework and plan ▪ Conduct (1) test migration with non-critical virtual machine (less than 250 GiB)

06. Deliverables



Completed
Pre-Engagement
Questionnaire



As-Built
Documentation
(including configura-
tion backups)



Remote
Knowledge
Transfer Session(s)

07. Services Scope Changes

Changes to cluster design, feature enablement, or migration scope will require a revised quote or formal Change Request (CR).

08. Services Scope Exclusions

This engagement does not include the following unless explicitly agreed upon in writing:

Deployment Exclusions

- Migration of workloads beyond single test migration
- Application-level work (VDI, databases, Active Directory, DNS, security services, logging, monitoring)
- Core switch Layer 3 functionality or advanced routing (OSPF, BGP, MPLS, etc.)
- Lifecycle Management
- Ongoing monitoring, operations, or managed services beyond initial deployment and validation
- VMware Cloud Foundation Advanced Component Deployment and Configuration (NSX, Aria, Live Site Recovery, etc.)
- Full-scale datacenter or network architecture redesign
- Integration with third-party systems (backup, replication, firewalls, SIEM, monitoring)
- Unsupported or end-of-life software/firmware versions

09. Customer Responsibilities

- Provide rack elevations, power/cooling readiness, and cabling plan
- Provide remote/onsite access to requisite facilities and systems
- Ensure all hardware and licensing are procured and under OEM support
- Provide network schema, VLANs, and IP addressing requirements
- Assign stakeholders for coordination, testing, and sign-off
- Ensure source systems are available for migration testing

Failure to meet these requirements will prevent Redesign from delivering the services outlined in this Service Brief.

10. Services Schedule

- Schedule to be jointly agreed with Client

11. Terms and Conditions

This engagement will be governed by the Seller's terms and conditions located at:

ⓘ ONSITE SERVICES WILL NOT BEGIN UNTIL THE FOLLOWING PREREQUISITES ARE MET

- Signed quote referencing SKU: VXRAIL-STANDARD-DEPLOY
- Hardware and cables have arrived at designated install location(s)
- Site readiness is completed with Redesign Engineering and Project Management Teams
- Remote and onsite access confirmation
- Completion of Pre-Engagement Questionnaire

Failure to meet these requirements may delay or prevent delivery of services.

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